



**NETBALL
NORTHERN**



Grow and Strengthen Netball

2020 ANNUAL REPORT

Grow and Strengthen Netball



We live this game.

Netball Northern Zone Map



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Chair & CEO Message

Like most organisations around New Zealand and the world Netball Northern Zone was significantly impacted by the Covid-19 pandemic. The lockdowns that followed had a dramatic impact on both grassroots and elite netball. As we approach the opening of the 2021 season, we acknowledge that uncertainty remains and we will need to be flexible and agile throughout the year.

Following the decision by Government to move New Zealand to a level four lockdown on 25 March 2020, we took early and decisive action to reduce all expenditure to protect our organisation. This included a reduction of staff wages for a period of time. We would like to formally thank and acknowledge our dedicated staff for agreeing to these changes while at the same time continuing to service the needs of the Centres and wider netball community.

With the release of the Netball NZ Poipoia Strategy and a drive to ensure we add value, we took the opportunity to refresh and refocus our plan.

Our stated purpose is to “grow and strengthen netball”. We do this by:

- Supporting and developing netball centres capability, skills and knowledge
- Supporting the development and implementation of national programmes
- Advocating for netball on behalf of our members to funders, council, regional sports trusts and others to ensure our voice is heard.
- Delivering ANZ Premiership and National Netball League teams and providing support for any centres hosting national tournaments.

Our full strategic plan can be viewed later in the Annual Report.

Our purpose and plan guide our work and ensure we focus our limited resources in the best way possible. A key component of this is to develop Partnership Plans with each of our affiliated Centres. These plans will provide a blueprint for the support we provide and ensure what we do is aligned to the outcomes each centre is trying to achieve. Whilst there will no doubt be similarities in the tasks we undertake with centres, the plans will ensure that the specific needs of each centre are considered.

Financial Performance

The financial result for 2020 was positive, better than planned or expected for most of the year. It was largely the result of one off support such as the Sport NZ funding for the ANZ Premiership, the wage subsidy, Community Resilience Fund and many very tough decisions made in response to the impacts of COVID-19 during the year. These actions are not sustainable nor likely to be repeated.

The net surplus for the year was \$86,735, the best result in the Zone’s eight year history. The negative equity of the Zone reduced to \$33,645 as a consequence, which means extreme care is still required to ensure the Zone operates for the benefit of all stakeholders and ensuring that the Zone continues as a going concern. We draw readers attention to the application of the going concern assumption by the Board and the Material Uncertainty Related to Going Concern in the audit report.

Both revenue and expenses were significantly lower than the prior four years across almost all categories. Revenue comprised largely of grant funding of 24%, sponsorship and events of 25%, Netball NZ 34%, membership fees 7% and other (e.g. Government support) 10%.

The major expense of the Zone is personnel costs, which comprises 72% of total expenses. These are largely related to the Mystics franchise and community netball programmes.

Community

We are very grateful for the relationships we have with our Community Funding Partners and Regional Sports Trusts. NZCT, Lion Foundation, Four Winds Foundation, Grassroots Trust, Oxford Sports Foundation and Foundation North have all provided significant grants throughout the year. Thank you to these organisations for their ongoing support of grassroots netball. We have also been well supported by PIC Insurance Brokers and The Trusts in 2020. Without the financial support of these organisations, we could not continue to operate with the breadth of operation we currently do. Thank you.

Perhaps not unexpectedly given the disruptions throughout 2020, overall membership has declined by around 13% across our Zone. The national decline was 11% but given Auckland experienced more disruption than any other part of the country this result is not unsurprising. 2021 provides an opportunity to rebuild these numbers back to 2019 levels.

When viewing from a longer-term perspective, membership has declined around 3% over a five-year period. Netball continues to be the number one sport played in Secondary Schools, but its lead is diminishing each year. As a netball system we need to ensure we continue to push the benefits of netball in an increasingly congested market. There is plenty of choice available for young people – we need to ensure netball remains a fun, accessible and compelling option.

Unfortunately, most centres in our Zone delivered a very much reduced netball programme in 2020 due to Covid-19. However as detailed later in the report, there were many great initiatives and successes scattered throughout the year.

It was pleasing to attend the recent Papakura Netball Centre AGM and see and hear about the progress being made to upgrade the courts and overall facility. We will continue to advocate on behalf of netball to ensure that all our netball facilities get regular maintenance and upgrades. Well done to the team at Papakura for the progress they have made in this space.

The NetballSmart programme continues to go from strength to strength. It was very pleasing to see ACC renew and increase their partnership with Netball New Zealand for a further three years.

Performance

A reduced Performance Programme was in place throughout 2020. Despite many attempts and revised plans the Beko League was eventually cancelled for the year. This meant there were limited playing opportunities for the Northern Marvels in 2020. Despite that we worked closely with 10 athletes throughout the year in the Northern Zone Performance Programme.

Northern Mystics

The year started very well for the Northern Mystics with a runner up finish at the Super Club Competition in December 2019. This provided a great launch pad for the ANZ Premiership season in 2020. In what can only be described as a season like no other, the team went on to finish 3rd in the revised season.

The season started as normal with a great away win at the Stars. Then lockdown hit and we were not sure if the season would proceed. Thanks to plenty of hard work and a commitment to making sure we gave the season every chance to be held, Netball NZ was able to stage a revised competition. Well done and thank you to Auckland Netball Centre for providing the facility that allowed this to happen. As the situation with Covid-19 improved we then contemplated being able to host home matches in the later part of the season. Three matches were scheduled.

Unfortunately, the second Auckland lockdown meant we could only host one of these matches, and the Mystics season came to an abrupt end. We did however host our largest home crowd in many years and hope to see such crowds join us for the 2021 home season!

Thanks must go to all our sponsors and in particular Barfoot and Thompson, Hart Sport, Stonewood Homes, Bhana Family Farms and West City Suzuki. They along with many other supporting sponsors are a vital component of our team. Without them we simply would not be able to take the court. In 2020 their support was required more than ever, and we very much appreciated their commitment to the Mystics and netball in general.



Acknowledgements

Our Netball Centres were challenged like never before in 2020. We acknowledge and thank each of the Netball Centres, their volunteers, staff and boards / committees for their incredibly hard work, commitment and passion in response to very trying and challenging circumstances. It was such a disappointment that we could not play netball for most of the traditional winter season. But it was heartening to work with such a committed and enthusiastic group of people that were willing to change and be agile to respond to each new situation that was thrown our way.

Recognition and thanks to our staff and Board who are dedicated to the investment and future of netball within our Zone. Thank you to the staff and Board of Netball New Zealand for their support with work through a very, very challenging year.

From Phil Vyver, CEO and Mary Gardiner, Chair

Funding Partners

Netball Northern Zone would like to acknowledge the funding support received from the following organisations. Without this support we would be unable to partner with our Netball Centres and their communities in assisting to **grow and strengthen netball** across our Zone. Our Regional Sport Trusts and Funders appreciate the value in the netball system and the role that the Zone plays in linking the strategies from Netball New Zealand and the delivery of quality experiences to our members and schools.

We are also very appreciative of support from PIC Insurance, who provide the insurance for all of our Community Netball vehicle fleet.



Funding Partners

Our Mystics squad cannot take the court without the support of our partners. Our thanks go to our principal partners Barfoot and Thompson, Bhana Family Farms, Stonewood Homes, and Hart Sport for their continued support. Thanks also to The Trusts Arena, West City Suzuki, Go Media, ISC Sportwear, More FM and Benefitz, as well as our match day partners who help us bring the game to all our members and fans.

2020 PARTNERS



Netball Northern Zone Board

Mary Gardiner	Board Chair (since July 2020)	Appointed
Sue Brewster	Board Deputy Chair	Appointed
Dianne Williams	Board Member	Appointed
Murray Lockwood	Board Member (was Chair until July 2020)	Appointed
Lynette Gubb	Board Member	Elected
David Ronaldson	Board Member	Elected
Raewyn Henry	Board Member	Elected
Brad Walker	Board Member	Co-opted

Netball Northern Zone Staff

Phil Vyver	Chief Executive Officer	Joined March 2020
Chris Tennant	Operations Manager	
Trish Harkins	Admin & Finance	
Community Team		
Karyne Ross	Community Netball Manager	
Vicki Morgan	Team Leader – Auckland	
Chonaire Huriwai	Coach Lead – Auckland	
Sharleen Morrell	Umpire Lead	
Rhonda Martin-Raharuhi	Far North Coach Development Officer	
Melanie Kemp	Netball Smart Officer	
Suzie Belcher	Netball Smart Officer	
Performance Team		
Tia Winikerei	Performance Manager	
Helene Wilson	Mystics Head Coach	
Meghan Robinson	Mystics Team Operations Manager	

Community Netball

Our Zone membership in the 2020 year was 40,688 participants, a 13% decrease in total membership against the national average decrease of 11%. Considering the Auckland region suffered the most impact of extended lockdowns it was rewarding to see some form of netball delivery occurred.

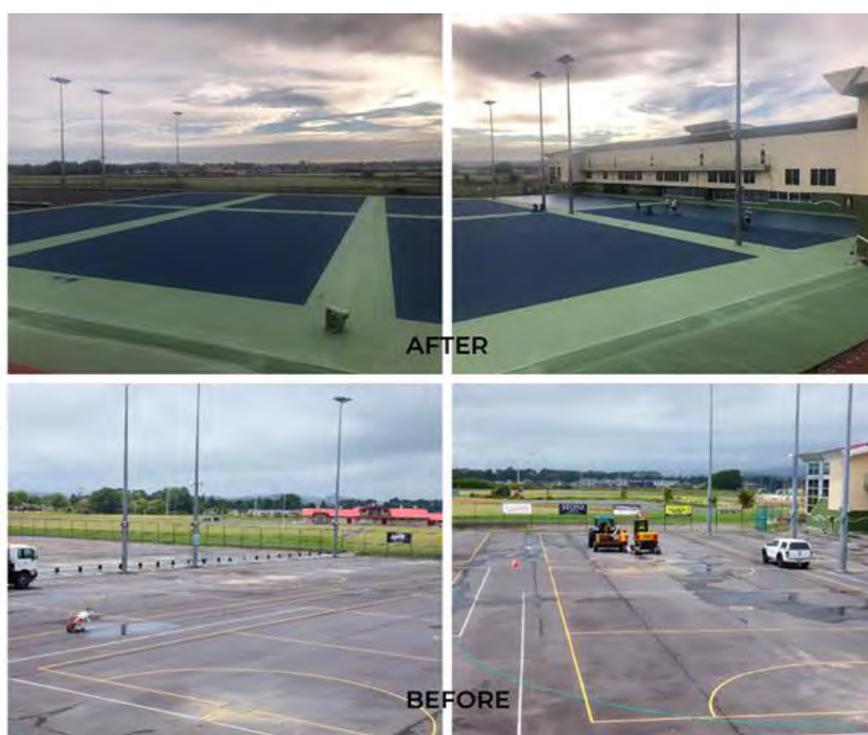
Diversifying netball delivery was the catch phrase right throughout 2020 and a timely jolt to encourage our system to look differently at our offering. With participation numbers across traditional organised sports trending downward, Covid provided a disruption that gave centres a push towards changing their structures and responding more proactively to their individual community needs.

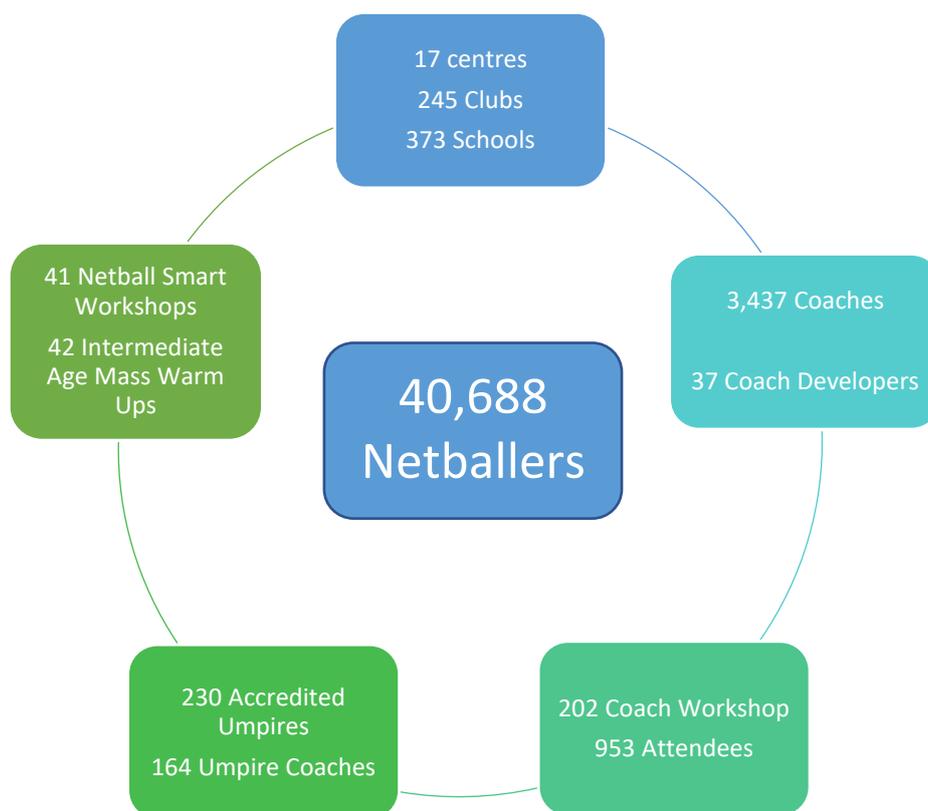
Worrying declines in Years 1-6 and Secondary Schools continue, however there has been a resurgence in Year 7 & 8 participation. The implementation of the Year 7&8 Player Development Programme and removal of representative teams hopefully continues this positive trend. 2020 will always be an outlier year, initially skewing trends, however the continued presence and impact of Covid in our world may yet provide new future trends.

There continues to be real opportunities to grow the appeal of netball with evolving game formats, and welcoming a more diverse participant base, whether that is by gender, ethnicity or physical capability. We just need to be brave, take ownership of innovation and demonstrate dynamic leadership that keeps netball local, affordable and accessible.

The Zone continued its role supporting netball facilities through membership of the Auckland Netball Regional Facilities Working Group, by Mary Gardiner (Board Chair), and Karyne Ross (Community Netball Manager). We are appreciative of the volunteer support provided by Anita Coy-Macken (our previous Community Netball Manager) as a member of this group. The group continues to identify and advocate for the future needs of netball in our region.

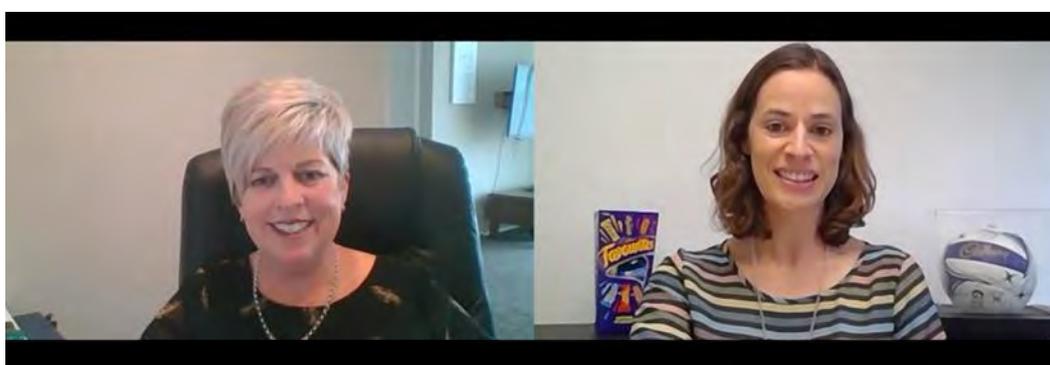
Papakura Netball Centre rubberization in progress.





VOLUNTEERS – the heartbeat of community netball

Waiuku Netball Centre established a Volunteer Coordinator role in 2020 and Kim Voight is doing a fantastic job of recruiting new volunteers and showing the Centre’s appreciation for their existing volunteers. Kim was online with Hayley Griffith, NNZ Volunteer Advocate, discussing the implementation of the Waiuku Volunteer programme.



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Waiuku volunteer Jo Morisson was named Cadbury Volunteer Administrator of the Year being presented with her award at the Silver Ferns test against England in Hamilton. A special day for Jo being treated with hospitality and VIP tickets to the game.

Northern Zone Centres continue to support the Cadbury Volunteer programme with many of our valued whanau recognised with gift packages in the Volunteer of the Month initiative.



Mangonui NC volunteer of month Wiremu Britton-Rua

Pukekohe Netball Centre's happy Cadbury Volunteer of the Month is Grace Morse.



Netball North Harbour's Linda Vane was their September Cadbury Volunteer of the month.

Stand with me Campaign

Results from the 2018 VOP survey identified over 50% of our community had experienced poor sideline behaviour and we have realised that many coaches and parents don't realise the impact our behaviours/voices can have. Vicki Morgan created this impactful campaign to support our Centres to create positive sporting experiences. This included creating a video using players, coaches and umpires from our Centres discussing their experiences. Courtside signage, posters and sashes were distributed to our Centres promoting the message of “we are all in this together” and “stand with me” communicated through the imagery of linking arms.



Our signage delivered to Whangarei NC and our sashes in use by Jenny at Kaipara NC.

Bay of Islands NC – leading the way on innovation

BOINC ran a 6 vs 6 Fun Tournament to kick start their official winter season.

Rules were: 2 Defence, 2 Attack, (1/2 court each), 2 Centres (full court except goal circles but can shoot). There were 2 sections of 4 teams each, and the 2 teams not playing supplied the umpire for the 2 teams playing.

What a fantastic job of breaking down barriers, a lack of umpires and creating a fun way to participate. The best comment on Facebook was **“shotgun staying in the shooting circle only - everywhere else is lava for me.”** Love your work Bay of Islands team!



Making Netball Fun

Netball North Harbour

Netball North Harbour made the final day of primary netball fun with a dress up theme – that’s what netball is all about – **FUN!**



Pukekohe Netball Centre

And a similar theme out at Pukekohe Netball – their final Future Ferns night is always a **FUN** evening....



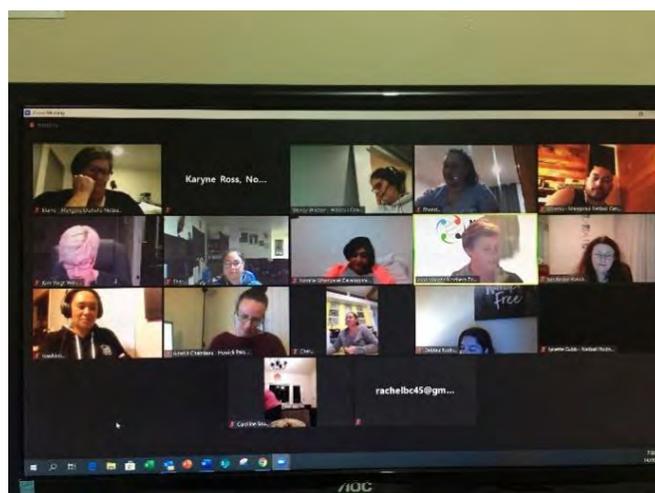
Whangarei Netball Centre

Providing a fun opportunity for players following the disrupted season, the Our Fun Day Tournament was held yesterday and if anyone had to ask me to express in one word what the day represented, I would say "KOTAHITANGA," "UNITY". Thank you everyone for pitching in and making our day a success. Thank you to each of our athlete's for having a go with a difference, rolling subs, quick turn over between games, being strategic with power play, quick recovery time and keeping oneself replenished, hydrated and more importantly working together as a team.



Connection during Covid

Zoom's/Zui's quickly became the norm and we all became very comfortable seeing ourselves on screen and learning the technical nuances of virtual meetings. The "Zoom with Zone" series provided valuable connection across our 17 Centres. The opportunity to discuss challenges, brainstorm solutions, get to know one another, and have some fun (the music themed Zoom was my favourite) created an awesome platform for moral support, and collaboration amongst our Zone Centre whanau.



The Zone, in conjunction with Netball NZ, communicated weekly updates as we wrangled what the Covid Levels and Guidelines meant for us as a sport. Ruth Stanley, Community Netball Manager, Netball NZ and Zone Community Netball Managers established a Netball Advisory Group that was instrumental in disseminating the Sport NZ and Ministry of Health information, to create the Covid resources and netball Guidelines.

Centre Advisory Groups were also established based on the size of the Centre giving an opportunity to connect and collaborate nationally with each group led by Netball Advisory Group members.

Our sincere thanks and appreciation to everyone involved in the Netball Advisory Group, and to those Centres who connected with their colleagues through the Centre Advisory Zoom's. We trust you, like us, have made more friends and connections in netball across the breadth of New Zealand.

Future Ferns Waiuku & Mangere Otahuhu Kiwisport project

Waiuku Netball Centre ran a very successful Have A Go Junior Programme delivering to 5 schools and post delivery offered a FREE Have A Go Day at the Centre. Children were encouraged to come along and give the modified game a go and if they enjoyed their experience, they could pay \$10 for a further 5 weeks of fun. Waiuku identified that the schools they had the biggest intake from was where they had done the delivery. Below is some of the wonderful feedback received.



Feedback of Have a Go Netball Programme

We would like to acknowledge the exceptional programme that was delivered by Rachel Brown-Cole, Kim and Linda over their 3 day visit to Waiuku Primary during the week. They managed to see 5 classes each day covering a total of 370 students.

Feedback from staff:

- Students were engaged with the entire programme.
- Lessons moved from one activity to another.
- Some students were afraid of the word Netball but once that got involved in the lesson, they now want to play netball.
- I really enjoyed the game of musical chairs using cones and balls. I now play this with my class.
- Excellent professional development for staff.
- Boys absolutely enjoyed it and got a bit competitive.
- We have a few autistic students that would never give anything a go, but we were very surprised when they joined in. Most action I have seen.
- We would be happy to have the ladies back as we never get to have sporting organisation teams in for our junior school.
- They catered for all our students' learning needs in a fun and enjoyable lesson.



Mangere-Otahuhu

Future Ferns Have A Go Sessions

Ramon Tupe successfully ran Have A Go taster sessions in Mangere Otahuhu and managed to deliver 4 weeks of futureFerns at the Centre, delivering to Years 1-6. Ramon played an integral part of encouraging local coaches to attend the relevant workshops and a survey taken showed over 65% were new to Junior Netball Programme. We were also able to deliver a Have A Go day at Waterlea Primary – providing 312 Year 1-6 students the opportunity to give netball a go!

Future Ferns Foundation Coach Workshops

It was exciting to see the growth and development of two budding Coach Developers, Jane and Ramon, who stepped up to deliver Foundation Coach Workshops recently, aptly supported by Zone Auckland Team Lead, Vicki Morgan. 22 budding coaches attended an interactive and fun learning session, building not only their own skills but making some new netball friends along the way.



National Age – Group Representative Tournaments

All national tournaments were cancelled and we look forward to a return to play in 2021.

UNISS 2020

Like many national events UNISS was cancelled however we look forward to supporting Howick Pakuranga Netball Centre as they retained hosting rights for 2021.

Player Development

Northern Zone Development Day

The development day in February was arranged to let athletes know from all around the Zone that they had been seen. We also wanted to provide more insight into Contest v Contact. We had 52 athletes from Waiuku up to Kaitaia take part in the day and we ran this alongside an umpire development workshop which enabled the athletes, coaches and umpires to all work together. Thank you to Auckland Netball Centre for providing us a cost effective venue at such short notice.

Feedback:

"I thought I knew the difference between contest and contact but there was much more to it than I thought. I learnt that contesting is when both players have an equal chance to get the ball and they may bump into each other, but it's not necessarily contact. It also opened my eyes to different warm ups and stretches".



"As an umpire it was good to work with the players so that we could show them why we would be ruling a certain scenario as contact or contest. I think this helps both the umpire and player better understand the rules and would help the game flow better."



During the development day the umpire EPP group had workshops on position and timing as well as contact vs contesting. It was a great opportunity to work as a group with some of our NZ Umpire Coaches as well as umpire the player games in the afternoon. The umpires enjoyed interacting with the players and coaches during their skill sessions and working alongside them discussing contact vs contesting.



Northland Development Days

The Northland Development Days took 120 players, coaches, and umpires through a fun, practical and knowledge enhancing day.

Our Netball Development Officers from the Northern Mystics (Sulu, Michaela & Tayla) shared amazing knowledge and challenging activities with our players.

The Community Team led coaches and umpires through CCA workshops, the Year 7/8 Player Development Programme (PDP), Umpire Techniques 1 Module, position, vision, and timing activities and then implemented the learnings on court with the players. All our activities and workshops were further complimented by our Zone NetballSmart Officer.

Thanks to Mangonui Netball Centre and Bay of Islands Netball Centre for welcoming us with open arms. Thank you also to our funders Oxford Community Trust and HART Sport New Zealand for supporting our Northland whānau.

Click on the link for more information on our weekend.

<https://www.netballnorthern.co.nz/zones/northern/news/northland-development-days.html>



Thanks to support from:



Netball Smart

This is the third year of major investment from ACC into the Netball NZ injury prevention program 'NetballSmart'. In a year that has been complicated for us all within the sporting community, our two Northern Zone Development Officers have managed outside of lockdown periods to travel around the area to help support centres, schools and clubs, to learn how to prepare their players for the game and educate coaches in the community. These education programs included:

- 28 NetballSmart warm-up and landing skills workshops
- 10 workshops for secondary schools
- 42 intermediate school sessions mass warm-up and PWU sessions
- 3 UmpireSmart workshops

The Development Officers had great fun, helping the community learn and develop at 7 zone and 4 national events throughout the year. Another further opportunity was spending time with the welcoming and keen Northland centres, where NetballSmart always finds it a joy to be up there having fun with the community.

We want to give special thanks to all the centres who organised time for the NetballSmart team to run mass warm-ups and fundamental movement skills education sessions with their teams. Though AIMS was sadly cancelled this year due to Covid-19, it is fantastic to hear that next year the adapted draw will be running again. This allows time and space in the draw for teams to warm-up on their courts and safely prepare them to play at their best. Thank-you AIMS games, we salute you.

A big thank you to the whole Northern Zone team who have collaborated this year to offer several PDP and development days throughout the zone. It has been lots of fun sharing our knowledge as a group, knowing we have helped players and coaches in our community.

NetballSmart are proud to show the outcomes our achievements over the last few years of the programme running. Over the last year we have managed to help reduce over 4,500 injuries in netball. Since the start of the NetballSmart programme ACC figures show between 2016 and 2019 there was an 11 percent decrease in fractures and dislocations, and a 13 percent decrease in soft tissue injuries. In the last 4 years we have saved ACC and the public a whopping \$16million. We thank you - our community, centres, coaches and teams for getting behind the programme.

With those amazing figures in mind, we are happy to announce that NetballSmart will be receiving a new 3-year contract with ACC and they have even increased their financial support to help our NetballSmart development officers reach even more of our netball community.

As always, NetballSmart looks forward to spending the next season sharing the latest research, knowledge and learning with our community to keep our players safe, available and performing at their best. Most importantly we are looking forward to being back out in the community having fun at workshops and supporting our Centres. See you next season.

Coach Development

“He waka eke noa”

This whakataukī has several meanings, one of which is “we are all in this together” - we rise together, fall together, work together, and keep going together.

2020 and all its challenges produced a synergy of connection and creativity among our coaching networks.

Coach Developer Hui

Our Coach Developers spent the day "connecting the dots" at our 2020 Coach Developer Hui held at Pulman Lodge. The day included understanding their communication style and how to communicate with others, upskilling in cultural intelligence, connecting fresh ideas, collaboration opportunities, learning more about unpacking and the art of questioning whilst always keeping our participants at the heart of everything we do.

A massive thank you to all who contributed to our event.

- Simone Spencer from Aktive - Auckland Sport & Recreation
- Mick Coultard from Sport Waitākere
- Shaun Matthews from Harbour Sport
- Scott Lewis from Sport Auckland
- Melissa Grainger from Inspire Affect



Virtual Workshops

During Level 4 Lockdown our awesome Coach Developers took charge in delivering CCA and futureFERNs workshops to their coaches through Zoom.

The Zone provided several sessions for coach developers to upskill in online delivery, connect and learn from coach developers from other Netball Centres and to practice their online delivery.

This resulted in nearly 40% of the total number of workshops for 2020 being delivered virtually.

Some feedback from virtual workshops.

- *Very convenient for busy working parents*
- *It was surprisingly good - especially when the 'in person' workshop was given to support it.*
- *Virtually was great. The breakout rooms were effective and speaking in smaller groups was less intimidating.*
- *Prior to Covid may have felt strange but now is normal part of world. Found very effective.*
- *Attending a module in your pjs all nice and warm at home is the best kind of workshop. It means, you don't have an excuse to not attend.*

A rollercoaster 2020 resulted in 22 coaches across our zone completing their Community Coach Level 1 and over 500 coaches attending a FutureFERNs workshop. Thank you to our dedicated coach developers for their continual support of their coaches.



Papakura Netball Centre futureFERNs Coaches

Covid 19 challenged the development team at Papakura Netball Centre to think differently about how to deliver futureFERN workshops. The team spent time reviewing previous years deliveries, surveys, and current workbooks to create:

- Pre-Workbooks
- Kahoot Games
- Coach Developer Guidelines

Creating these base documents assisted Tracey & Alice in piloting the workshops and adjusting them quickly and efficiently as pilot coaches provided feedback.

The aim of the pre-workbooks was to provide coaches with a basis of the program prior to arrival, and an understanding of what to expect when using Zoom and Kahoot. This also reduced the length of the workshop which coaches really liked.

Coaches were very resourceful at home using anything they had lying around as a ball. A favourite example was rolled up pairs of socks as Netball props and using your fingers as puppets to present a Netball activity.

The team at Papakura Netball Centre had over 100 coaches attend their virtual workshops and continued their support by being available for coaches when games were able to resume.



Kaipara Coaches achieve CCA Level 1

In July, Kaipara Netball Centre welcomed our Zone to their beautiful Netball centre. Surrounded by their breath-taking hills, 8 coaches completed a series of workshops towards their Community Coach Award Level 1.

Prior to this day, all 8 coaches had been attending virtual CCA workshops via Zoom. One coach commented on the virtual learning, *“I am enjoying this style of workshop. Living rural to drive to a Centre on a winter’s night can be off-putting. To have the virtual and attend the practical on one or two days is great.”*

The Kaipara coaches had a great day of learning, sharing knowledge and all had the opportunity to practice their coaching. Thank you to all those who attended for their time, energy, and knowledge. Coaches kōrero about their learnings:

- *“The whole attitude towards young person’s sport [was a] revelation. The emphasis on keeping it fun for everyone.”*
- *“The Hauora and TGFU principles allowed me let go of the idea that I had to be driving the coaching.”*
- *“I am amazed at the vision and resources made.”*
- *“Sharing with the other coaches and hearing similar stories, to connect and support each other.”*



Thank you to Harbour Sport and KiwiSport for supporting these coaches achieving their Community Coach Award Level 1.

Coaches Kōrero Series

During Level 4 lockdown our coaches were treated to a weekly series called “Coaches Kōrero”. Our wonderful ANZ Premiership, Silver Ferns and other specialist coaches were able to share their extensive knowledge of Netball with our entire Netball whānau. Each coach had a topic that related to one of the Community Coach Award workshops to provide an extra layer of learning.

We had hundreds of coaches’ nation-wide tune in each week to hear the wisdom from our ANZP and Silver Fern coaches.



Coaching Courses delivered in 2020

	Modules	Attendees	Awards
Foundation	68	578	
CCA 1	119	297	24
CCA 2	8	27	
Informal	7	51	

Umpire Development

In 2020 we were challenged to adapt our usual practices. This has enabled us to reflect on our current ways and to open our minds to new opportunities. Our umpire numbers do not look the same as they usually do, but our centres made the most of the games that were played or opportunities available.

2020 – Northern Zone Umpire numbers

New Zone Award Umpires	11
Total Zone Award Umpires	185
New NZ Award Umpires	0
Total NZ Award Umpires	45
Total Umpire Coaches	164
Umpire Coach Developers	11
Centre Umpire Development Plans	0
Zone Theory Passes	27
NZ Theory Passes	28

Tournaments – Northern Zone umpires appointed

No tournaments were held this year. I know centres and umpires will be looking forward to the opportunity to develop at tournaments in 2021.

Facilitation Workshops

The umpire and coach team collaborated to run two successful **Sharpen your Facilitation Skills** workshops in July. We explored the different approaches to facilitation and what the optimal environment is to work in. All participants stepped outside of their comfort zone and gave it a go. We can't wait to see their facilitation skills in action developing the coaches and umpires in our centres.



Player Umpire Module

The new Learning to Umpire Module was launched which replaces the Netball New Zealand Centre Theory test. The module is the first step towards the Centre Umpire Award and helps new and player umpires understand some of the rules of netball as well as some practical techniques to enhance their umpiring.

Coach Developer Hui

In November we held our Coach and Umpire Coach Developer Hui with collaboration from our RSTs and a few other codes. This was a very successful day at Pulman Lodge with a morning session on Communication and five different afternoon workshops available to participate in. Feedback has been very positive, and we look forward to building on this in 2021.

Mystics in the community



Howick/Pakuranga enjoyed a visit from Peta and Fa-amu whom commented, “we love being involved in our netball community. Thank you for including us in your school holiday programme - we had a blast!”

When netball resumed briefly after the first lockdown, the Mystics treated many of our Auckland based Centres to a surprise visit. Our thanks to everyone for welcoming our team to your Centre.



Performance

Northern Zone Performance Programme (NZPP)

NZPP was tapered back in 2020 due to financial constraints and the handing over of the Northern Comets to the Northern Stars. The coach development programme was placed on hold, and we combined the Northern Marvels trials with the selection of athletes for NZPP level 2. The NZPP level 2 programme was capped at 10 and to select this group we consider a persons ability to reach a high-performance netball level within 1-5years. Key selection factors include an ability to play the game, an aspiration, willingness and work ethic to learn how to train for high-performance netball, and critical positional requirements within NNL and ANZP for the future. There are high levels of commitment and accountability, and as such the programme has become sought after. From the 2020 NZPP level 2 group the following athletes have been selected for ANZ Premiership and National Squads: Filda Vui (Northern Mystics), Jessie Taylor and Holly Mather (NZU21s).

2020 NZPP Level 2 Squad

Addi Albert Jones
Anania Piri (Mystics Training Partner)
Courtney Katterns (Mystics Training Partner)
Danielle Binks
Filda Vui (Mystics Training Partner)
Grace McCarthy
Holly Mather (Mystics Training Partner)
Jazmin Tufuga
Jessie Taylor (Mystics Apprentice Training Partner)
Seroya Nankivell

Performance Coach Development

High-Performance coach developer Graeme Robson continued to work closely with the NZPP and the Northern Marvels coaches. His expertise was available on a weekly basis and he supported the coaches with campaign planning, hands-on coaching and creating performance environments. During the Covid 19 lockdown this coach development continued with weekly online meetings.

Pre-season Interzonal Events

In February we travelled to Te Awamutu so the Northern Marvels could play Waikato Bay of Plenty Zone (WBOP) in a pre-season match, and NZPP level 3 could train with and play against the WBOP emerging talent group. This exchange is a good opportunity for our emerging players to work alongside another zone with different coaches, as well as learn from the more experienced Northern Marvels squad. Marvels won their game against WBOP, while NZPP L3 lost to the WBOP Emerging Talent group.

National League Netball (BEKO)

Northern Marvels

The **Northern Marvels** were led for the third year by Head Coach, **Ripeka Pirie** and she was joined by assistant coach **Waana Araroa**. Pre-season preparation was demanding and competition amongst the squad was fierce. They enjoyed regular pre-season training matches against the Northern Mystics in training and two pre-season matches against WBOP.



Netball Northern Zone 2020 Annual Report

The March 2020 CoVID19 lockdown forced the competition to be placed on hold and despite attempts to resurrect it, the BEKO Netball League did not go ahead in 2020. The highlight of the 2020 season was a curtain raiser game in Hamilton against WBOP on August 2nd. The game was intense and the Marvels won the match by 1.



Marvels vs WBOP August 2, 2020

2020 Northern Marvels Squad		Coach
Addi Albert Jones – Training Partner	Filda Vui	Ripeka Pirie
Anania Piri	Grace McCarthy	Assistant Coach Waana Araroa
Alyssa-Jean (AJ) Savelio	Holly Mather	Manager Claire Magness
Asher Grapes	Halevalu Toutaiolepo	Physio Emma Mackie
Christie Anderson	Jessie Taylor	Strength & Conditioner Angad Marwah
Courtney Katterns	Nirah Nathan	
Danielle Binks	Seroya Nankivell	
Emma Thompson		



Northern Mystics

2020 was a year like no other with adaptability, connection and resilience being the most important learnings from the year. We started the contracted year in November 2019 in preparation for the Super Club Competition. Playing the ANZ Premiership teams and making the final to play Collingwood Magpies was a highlight for our team. This set us up for a promising 2020 ANZ Premiership Season.

Michaela Sokolich-Beatson's season ending injury in the Silver Ferns January tour was a blow for the team, followed by Bailey Mes' knee injury. But the opportunity for our young players to gain more international exposure against the Melbourne Vixens and The Giants enabled us to unearth more talent in our Silver Ferns absence.

Lockdown resulted in new planning, a new squad and new approaches to 2020, and everyone took up the challenge. We were able to beat every ANZ Premiership team across the season, with the highlight being an away win against the Pulse to break their unbeaten record. The team gained valuable lessons from the close loses and the team will be better for those learnings heading into future seasons.

With a young and exciting team, mixed with experienced leadership, and on the back of one of the best results for Mystics in the ANZ Premiership, we look forward to 2021 Season.

Overall Placing: 3rd

MYSTICS SQUAD 2020		
Player	Position	Coach
Grace Nweke	GS	Helene Wilson
Asher Grapes	GA GS WA	Assistant Coaches
Savior Tui	GS	Marg Forsyth
Bailey Mes	GA GS	Manager
Emma Iversen	WA C	Meghan Robinson
Phoenix Karaka	GK GD	Strength & Conditioning
Danielle Gray	C WD	Guy Mothersole
Michaela Sokolich-Beatson	GD WD	Physio
Elisapeta Toeava	WA C	Pat Hunt
Emily Burgess	WD C	
Phoenix Karaka	GD GK	
Sulu Fitzpatrick	GK WD GD	

Netball Northern Zone 2020 Annual Report

Results				
Northern Mystics	59	v	55	Northern Stars
Northern Mystics	47	v	40	WBOP Magic
Northern Mystics	46	v	42	Southern Steel
Northern Mystics	35	v	42	Central Pulse
Northern Mystics	47	v	42	Mainland Tactix
Northern Mystics	40	v	41	Mainland Tactix
Northern Mystics	51	v	47	Northern Stars
Northern Mystics	38	v	44	Central Pulse
Northern Mystics	41	v	47	Southern Steel
Northern Mystics	45	v	39	WBOP Magic
Northern Mystics	44	v	42	Central Pulse
Northern Mystics	47	v	51	Southern Steel
Northern Mystics	42	v	43	Mainland Tactix



OUR PURPOSE: *To Grow and Strengthen Netball*

OUR GUIDING PRINCIPLES:

**Embodying the Wairua of Mana Wāhine and their whanau / Culturally aligned and cohesive organisation which embraces diversity
Being local, affordable and accessible / Empowering dynamic leadership, innovation, performance and excellence.**

<p>PRESENCE <i>Story, Brand and Voice</i></p>	<p>FINANCIAL Excellence, Efficiency and Share</p>	<p>PARTNERSHIPS Relationships, Creativity and Collaboration</p>	<p>GAME COMMUNITY Delivery, Formats, Participants</p>	<p>PERFORMANCE Game</p>	<p>DIGITAL Technology and Experience</p>
<p>Connect the Mystics with Community Netball</p> <p>Develop and implement an integrated brand, communications, and marketing plan.</p> <p>Enhance and grow Mystics game day experience and attendance</p> <p>Promote the value of netball by showcasing the successes of our stakeholder network.</p> <p>Embed an internal culture of one team including respect for Tikanga Māori in our daily operations</p> <p>MEASURE <i>80% sold out Mystics home games</i></p>	<p>Develop & implement a sponsorship and funding retention and recruitment plan</p> <p>Budget setting and financial management that moves business units towards breakeven or better.</p> <p>Advocate and connect our Centres with funding opportunities and support.</p> <p>Explore opportunities for new sustainable funding streams.</p> <p>MEASURE <i>Minimum equity of \$150,000 in four years</i></p>	<p>Collaborate with NNZ, other Zone, Centres, other codes and community organisations</p> <p>Advocate for enhanced netball facilities across the region for community and performance.</p> <p>Grow and strengthen relationships with partners and funders.</p> <p>Collaborate with HP partnerships and service provision (HPSNZ, NNZ and other HP codes) for increased support</p> <p>MEASURE <i>Full alignment between Zone and Centres</i></p>	<p>Grow and develop organisational capability and strength of centres.</p> <p>Grow and develop capability in the coach, umpire and volunteer network.</p> <p>Diversify offering at Community level through innovation and adaptation.</p> <p>MEASURE <i>Average 5% Growth in participation numbers year on year achieved</i></p>	<p>Identification and development of high performance coaches</p> <p>Talent ID system established and the performance programme leads to sustainable winning.</p> <p>Alignment and implementation of the Netball NZ HP Strategy with Zone strategy</p> <p>World class performance system is established with a clear pathway programme in place.</p> <p>MEASURE <i>MYSTICS win ANZP</i></p>	<p>Review and enhance the digital offering used by the zone across the business</p> <p>Enhance the Mystics Member/Fan experience through greater use of technology.</p> <p>Enhance digital expertise, analysis and platforms for performance to build success.</p> <p>MEASURE <i>Technology solutions that improve the performance and delivery of netball</i></p>

SPECIAL PURPOSE FINANCIAL STATEMENTS

NETBALL NORTHERN ZONE INCORPORATED

For the year ended 30 November 2020



NETBALL NORTHERN ZONE INCORPORATED

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INDEPENDENT AUDITOR'S REPORT

To the Members of Netball Northern Zone Incorporated

Report on the Audit of the Special Purpose Financial Statements

Opinion

We have audited the special purpose financial statements of Netball Northern Zone Incorporated ('the Society') on pages 38 to 42, which comprise the special purpose statement of financial position as at 30 November 2020, and the special purpose statement of financial performance and special purpose statement of movements in equity for the year then ended, and notes to the financial statements, including significant accounting policies.

In our opinion, the accompanying special purpose financial statements are prepared, in all material respects, in accordance with the Basis of Reporting per Note 1.

Our report is made solely to the Members of the Society. Our audit work has been undertaken so that we might state to the Members of the Society those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Members of the Society as a body, for our audit work, for our report or for the opinions we have formed.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Special Purpose Financial Statements* section of our report. We are independent of the Society in accordance with Professional and Ethical Standard 1 (Revised) *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor and provider of other assurance services we have no relationship with, or interests in, Netball Northern Zone Incorporated. The provision of these other assurance services has not impaired our independence.

Material Uncertainty Related to Going Concern

Without qualifying our opinion, we draw attention to Note 1 in the special purpose financial statements which indicates that the Society had negative members equity of (\$33,000). As well, the Society has been impacted by the ongoing COVID-19 pandemic, which may continue to impact the Society in the coming financial year. These conditions, along

with other matters as set forth in Note 1, indicate the existence of a material uncertainty that may cast significant doubt on the Society's ability to continue as a going concern. Our opinion is not modified in respect of this matter.

Emphasis of Matter – Basis of Preparation

We draw attention to Note 1 the special purpose financial statements, which describes the basis of accounting. The special purpose financial statements are prepared in accordance with the accounting policies set out on page 41. As a result, the special purpose financial statements may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Other Information

Those Charged with Governance are responsible for the other information. The other information comprises the information included in the Society's annual report for the year ended 30 November 2020 (but does not include the special purpose financial statements and our auditor's report thereon).

Our opinion on the special purpose financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the special purpose financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the special purpose financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Other Matter

The special purpose financial statements of Netball Northern Zone Incorporated for the year ended 30 November 2019 were audited by another auditor who expressed an unmodified opinion on those statements on 13 February 2020.

Responsibilities of Those Charged with Governance for the Special Purpose Financial Statements

Those Charged with Governance are responsible on behalf of the Society for the preparation of the special purpose financial statements in accordance with the Basis of Reporting per Note 1, and for such internal control as Those Charged with Governance determine is necessary to enable the preparation of the special purpose financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the special purpose financial statements, Those Charged with Governance are responsible on behalf of the Society for assessing the Society's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Those Charged with Governance either intend to liquidate the Society or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Special Purpose Financial Statements

Our objectives are to obtain reasonable assurance about whether the special purpose financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these special purpose financial statements.

A further description of the auditor's responsibilities for the audit of the special purpose financial statements is located at the External Reporting Board's website at:

<https://www.xrb.govt.nz/assurance-standards/auditors-responsibilities/audit-report-7/>

Matters Relating to the Electronic Presentation of the Audited Special Purpose Financial Statements

This audit report relates to the special purpose financial statements of Netball Northern Zone Incorporated for the year ended 30 November 2020 included on Netball Northern Zone Incorporated's website. Those Charged with Governance of Netball Northern Zone Incorporated are responsible for the maintenance and integrity of Netball Northern Zone Incorporated's website. We have not been engaged to report on the integrity of Netball Northern Zone Incorporated's website. We accept no responsibility for any changes that may have occurred to the special purpose financial statements since they were initially presented on the website.

The audit report refers only to the special purpose financial statements named above. It does not provide an opinion on any other information which may have been hyper linked to or from these special purpose financial statements. If readers of this report are concerned with the inherent risks arising from electronic data communication they should refer to the published hard copy of the audited special purpose financial statements and related audit report dated 24 February 2021 to confirm the information included in the audited special purpose financial statements presented on this website.

Legislation in New Zealand governing the preparation and dissemination of special purpose financial statements may differ from legislation in other jurisdictions.



BAKER TILLY STAPLES RODWAY AUCKLAND

Auckland, New Zealand

24 February 2021

NETBALL NORTHERN ZONE INCORPORATED

SPECIAL PURPOSE STATEMENT OF MOVEMENTS IN EQUITY for the year ended 30 November 2020

	NNZI 2020 \$000	NNZI 2019 \$000
Members Equity at beginning of year	(120)	(138)
Operating Surplus/(Deficit) for year	87	17
Total Recognised revenues and expenses for the period	87	17
Members Equity at end of year	(33)	(120)

The notes on pages 41 to 42 form part of, and should be read in conjunction with these special purpose financial statements.

NETBALL NORTHERN ZONE INCORPORATED

SPECIAL PURPOSE STATEMENT OF FINANCIAL PERFORMANCE

for the year ended 30 November 2020

		NNZI 2020 \$000	NNZI 2019 \$000
Operating Revenue	Note 4	2,185	2,695
Operating Expenses	4	2,098	2,678
Operating Surplus/(Deficit)		87	17
Net surplus/(deficit) for the year		87	17

The notes on pages 41 to 42 form part of, and should be read in conjunction with these special purpose financial statements.

NETBALL NORTHERN ZONE INCORPORATED

SPECIAL PURPOSE STATEMENT OF FINANCIAL POSITION as at 30 November 2020

	Note	NNZI 2020 \$000	NNZI 2019 \$000
Assets			
Cash		327	82
Accounts Receivable	3	80	216
Prepayments		20	38
Total Current Assets		427	336
Plant and Equipment	6	4	2
Total Non Current Assets		4	2
Total Assets		431	338
Members Equity		(33)	(120)
Liabilities			
Creditors and Accruals	5	120	132
Income received in advance		340	306
GST Payable		4	20
Total Liabilities		464	458
Total Equity & Liabilities		431	338

ON BEHALF OF THE BOARD



Mary Gardiner

Date: 24.2.21

The notes on pages 41 to 42 form part of, and should be read in conjunction with these special purpose financial statements.

Netball Northern Zone Incorporated

Notes to the Financial Statements

For the Year Ended 30 November 2020

1 Accounting Policies

Basis of Reporting

Netball Northern Zone Incorporated (NNZI) is an Incorporated Society in New Zealand, incorporated in November 2012. NNZI is a Public Benefit Entity. The special purpose financial statements have been prepared in accordance with s23(i) of the Incorporated Societies Act 1908.

The special purpose financial statements have been prepared applying the accounting principles of accrual accounting and the double entry accounting. The special purpose financial statements have been prepared on the basis of historical cost.

The special purpose financial statements comprise of Special Purpose Statement of Financial Position and Performance, Special Purpose Movements in Equity and accounting policies as well as the notes to these statements. The special purpose financial statements are presented in New Zealand Dollars (NZ\$).

Going Concern

The Society has net liabilities of \$33,000 (2019 \$120,000), having recorded an operating surplus for the financial year of \$87,000 (2019 \$17,000). These special purpose financial statements have been prepared on a going-concern basis, reflecting the Board's belief that the Society will have sufficient cashflow available to pay liabilities as they fall due.

The Board has reached this conclusion based on the business plan and budget for the year immediately following 30 November 2020. Both are carefully monitored on a monthly basis. The Board seeks to ensure activities are supported by agreed funding.

The outcomes of the business differed from the assumptions underlying the business plan and budget and the impact on operations of COVID-19 has been material in 2020. The Board expect COVID-19 to also have a material impact on the Society in 2021. The financial impact of these potential disruptions cannot currently be quantified.

The Board has mitigation plans in place to respond to any disruptions and minimise potentially adverse financial impacts on the Society.

The Board acknowledges that the existence of these conditions gives rise to a material uncertainty in relation to the Society's ability to continue as a going concern. If the Society is unable to continue in operational existence for the foreseeable future, adjustments may have to be made to reflect the situation that assets may need to be realised other than in the amounts at which they are currently recorded in the special purpose statement of financial position. In addition, the Society may also have to provide for further liabilities that might arise in the special purpose statement of financial position.

Goods & Services Tax

Figures shown in these special purpose financial statements are exclusive of GST, with the exception of accounts receivable and accounts payable.

Revenue Recognition

Revenue that does not relate to the current period is deferred on the special purpose statement of financial position as income received in advance until such time as it is appropriate to recognise the revenue.

Contra

Sponsorship revenue includes Cash and Contra sponsorship. Contra sponsorship is recognised when amounts are quantifiable per the Sponsorship contract.

Accounts Receivable

Accounts Receivable are shown at an amount which represents their estimated realisable value.

Plant, Equipment and Depreciation

Plant & Equipment is stated at cost less accumulated depreciation. Plant & Equipment have been written off over their estimated useful lives on a straight line basis, to calculate the depreciation charge for the period as follows:

Office Alterations	10 years
Office Equipment	2-5 years
Furniture & Fittings	2-15 years

Uniforms

Uniforms are expensed at the time of purchase.

Taxation

NNZI is a Non-profit body for taxation purposes under section CW 46 of the Income Tax Act 2007 and as such no taxation is payable on the surplus for the year.

Changes in Accounting Policies

There has been no change in accounting policies during the year and they have been applied on a consistent basis.

Netball Northern Zone Incorporated
Notes to the Financial Statements
For the Year Ended 30 November 2020

2 Contingent Liabilities and Commitments

Commitments under non-cancellable operating leases

	NNZI 2020 \$000	NNZI 2019 \$000
Current	78	71
Non-current	28	37
Total operating lease commitments	<u>\$ 106</u>	<u>\$ 108</u>

3 Accounts Receivable

A provision for doubtful debts of \$18,000 (2019: \$0) has been provided for as follows:

	NNZI 2020 \$000	NNZI 2019 \$000
Total Accounts Receivables	98	216
Less Provision for Doubtful Debts	18	-
	<u>\$ 80</u>	<u>\$ 216</u>

4 Operating Surplus

Operating surplus includes:

Income

	NNZI 2020 \$000	NNZI 2019 \$000
Membership Fees	159	533
Sponsorship Cash and Contra	480	441
Gate/Hospitality	67	138
Funding	1,255	1,578

Expenses

	NNZI 2020 \$000	NNZI 2019 \$000
Audit Fees	1	1
Depreciation	4	6
Rental and operating lease expenses	81	90

Audit Fees for the audit of these special purpose financial statements have been paid for by Netball New Zealand.

5 Creditors and Accruals

	NNZI 2020 \$000	NNZI 2019 \$000
Trade Creditors	16	56
Accruals/Other Creditors	104	76
	<u>120</u>	<u>132</u>

6 Plant & Equipment (\$000)

	NNZI 2020				NNZI 2019			
	Cost	Depn	Accum Depn	Book Value	Cost	Depn	Accum Depn	Book Value
Office Equipment	-	-	-	-	9	-	9	-
Furniture & Fittings	2	0	2	0	3	0	3	0
Equipment	27	4	23	4	31	6	29	2
	<u>29</u>	<u>4</u>	<u>25</u>	<u>4</u>	<u>43</u>	<u>6</u>	<u>41</u>	<u>2</u>

7 Board Honoraria

The Board Chair did not receive a Board Honorarium in 2020. (2019: \$1,000)

8 Subsequent Events

There have been no events subsequent to balance date that would have a material impact on the financial statements.

9 Related Party Transactions

During the year the Zone recognised sponsorship and funding amounting to \$5,380 (2019: \$49,000) from organisations where a board member has a governance or key management role. Dianne Williams (Board Member) was acting CEO on a paid basis from 1 December 2019 to 28 February 2020.